



Case study: VAT penalties



Challenging HM Revenue & Customs' ("HMRC") view of what constitutes dishonest conduct.

A UK branch of an overseas manufacturing company under declared £1.2m of VAT over a 15 month period.

What was the challenge?

Our overseas client discovered that a senior employee was manipulating the company's accounting system so that VAT on selected sales invoices was not being reported in the VAT returns of the UK branch. The employee was able to mask significant withdrawals of cash for his personal gain that initially went undetected by the company directors. The under declaration came to light when HMRC initiated a routine VAT inspection of the UK branch's records.

How did Blick Rothenberg help?

Following Blick Rothenberg's engagement to provide advice on the matter an immediate disclosure was made to HMRC followed by full payment of the £1.2m of VAT owed. HMRC initially took the view that, as the senior employee held a position of responsibility within the company and was able to exercise a significant degree of control and influence over both its directors and staff, a "dishonest conduct" penalty was appropriate. This could potentially be 70% of the tax under declared (i.e. £840k) but HMRC agreed to allow the maximum reductions to 35% (i.e. £420k) in order to reflect the quality of the disclosure and level of cooperation.

What was the result?

Following lengthy representations made on behalf of our client, Blick Rothenberg successfully argued that the taxpayer (the company and its directors) were the victims of the dishonest conduct rather than the perpetrators of it.

Evidence was produced to demonstrate that the employee had acted without the knowledge of the directors and had never been given authority to access the company's accounting system in order to manipulate the VAT records. HMRC eventually agreed to reduce the penalty to one of "failure to take reasonable care".

This was on the basis that the company should have had a more robust system in place that would have detected the employee's actions earlier. The penalty for failing to take reasonable care is potentially 30% of the tax under declared (i.e. £360k) but again HMRC were prepared to allow the maximum reduction for a prompted disclosure to 20% (£240k).

However, after three months of protracted negotiations, HMRC also agreed to suspend this penalty subject to additional controls on the company's accounting system being put in place (a process which had already been implemented by this time). Having met the suspension conditions the penalty was waived in full.



“Blick Rothenberg successfully argued that the taxpayer (the company and its directors) were the victims of the dishonest conduct rather than the perpetrators of it.”

This was an excellent result for our client which we attribute to the good relationship and rapport built up with the case officer who was then able to present our arguments to HMRC's policy unit for an ultimate decision on the penalty. The parent company has taken criminal proceedings against the former overseas employee.

About Blick Rothenberg

Blick Rothenberg is a market-leading accounting, tax and advisory practice that supports over 800 international businesses.

Our specialist VAT advisors can assist your business with all VAT-related matters ranging from VAT registration applications and the completion of VAT returns to VAT consultancy and complex liability issues.

In addition to general VAT advice, our services also incorporate transaction-based VAT consultancy and planning assignments, aimed at maximising VAT recovery. Our VAT advisors have extensive experience in property transactions, business mergers, acquisitions and restructuring, where VAT can have a significant impact.

We are uniquely placed to provide overseas businesses with VAT advice in order to ensure that they comply with the necessary legal and accounting obligations. We also ensure that advantage is taken of any reliefs or planning structures that mitigate the impact of VAT in the UK and the EU.

We can specifically cater for the needs of businesses expanding internationally. VAT plays a major role in the services provided to such clients and we have specialised teams who can support on-going compliance both within territory and cross border.



Alan Pearce
Partner, VAT

+44 (0)20 7544 8884
alan.pearce@blickrothenberg.com

Blick Rothenberg
16 Great Queen Street
Covent Garden
London WC2B 5AH
+44 (0)20 7486 0111
email@blickrothenberg.com

©July 2018. Blick Rothenberg Limited. All rights reserved. While we have taken every care to ensure that the information in this publication is correct, it has been prepared for general information purposes only for clients and contacts of Blick Rothenberg and is not intended to amount to advice on which you should rely. Blick Rothenberg Audit LLP is authorised and regulated by the Financial Conduct Authority to carry on investment business and consumer credit related activity.